

How to level up your vendor management

Speed up sales cycles &
reduce risk

Vendor management is the process of evaluating, onboarding, monitoring, and eventually offboarding service vendors—the organizations that store, process, or transmit data on behalf of your company. Vendor management processes and procedures help build trust between a company and its vendors.

Most B2B SaaS companies experience vendor management from both sides: having vendors and being a vendor. Establishing robust processes and procedures on both sides of vendor management is vital to growing your business and reducing risk for your company and customers.